

Columbus Convention and Visitors Bureau										FYE 9/30/13	FYE 9/30/13	FYE 9/30/14	FYE 9/30/14			
Budget Worksheet										CVB	CCF	CVB	CCF	CVB		
FYE Sept 30, 2013										Budget	Budget	Budget	Budget	% CHANGE		
			October 2010 through Sept 2011			October 2011 through Sept 2012			October 2012 through Jun 2013							
			CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL					
Ordinary Income/Expense																
Income																
	3000	City Tax Receipts	1,324,652.84	0.00	1,324,652.84	1,526,004.95	0.00	1,526,004.95	1,093,884.12	0.00	1,093,884.12	1,553,340.00		1,538,136.00	-0.98%	
	3010	County Tax Receipts	99,158.19	0.00	99,158.19	88,563.35	0.00	88,563.35	89,371.71	0.00	89,371.71	78,000.00		123,252.00	58.02%	
	3020	Matching Grant Receipts	0.00	0.00	0.00	48,138.76	0.00	48,138.76	0.00	0.00	0.00	0.00		0.00	#DIV/0!	
	3030	Welcome Center Income	8,740.77	3,340.40	12,081.17	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00		
	3040	Miscellaneous Income	533.64	0.00	533.64	25.00	0.00	0.00	0.00	0.00	0.00					
	5010	Interest Income	9,117.94	0.00	9,117.94	5,552.68	0.00	5,552.68	39.58	0.00	39.58	2,000.00		2,000.00	0.00%	
	5015	CCHF Revenue	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00		
	8139	Double Decker Bus Income	1,250.00	705.00	1,955.00	0.00	0.00	0.00	0.00	0.00	0.00					
	8140	Contributions		500.00	500.00			0.00			0.00					
	8141	MDAH Grant Income	0.00	103,533.64	103,533.64	0.00	0.00	0.00	0.00	0.00	0.00					
	8143	Loan Proceeds from BankFirst	213,000.00	0.00	213,000.00	0.00	0.00	0.00	0.00	0.00	0.00					
	8144	Loan Proceeds from Bancorpsouth	510,000.00	0.00	510,000.00	0.00	0.00	0.00	0.00	0.00	0.00				0.00	
	8550	Revenue-Expenses to/from CVB													0.00	
		Total Income	2,166,453.38	108,079.04	2,274,532.42	1,668,284.74	0.00	1,668,259.74	1,183,295.41	0.00	1,183,295.41	1,633,340.00	0.00	1,663,388.00	0.00	1.84%
Expense																
	4098	LINK/Economic Development	179,275.00	0.00	179,275.00	199,300.00	0.00	199,300.00	161,850.02	0.00	161,850.02	229,000.00		229,000.00	0.00%	
	4100	Marketing & Advertising	253,397.46	0.00	253,397.46	236,010.74	0.00	236,010.74	184,471.91	0.00	184,471.91	230,000.00		310,000.00	34.78%	
	4101	Productions	27,246.45	0.00	27,246.45	34,338.67	0.00	34,338.67	13,824.19	0.00	13,824.19	35,000.00		40,000.00	14.29%	
	4102	Specialties Advertising	16,464.49	0.00	16,464.49	22,293.37	0.00	22,293.37	17,530.22	0.00	17,530.22	18,000.00		23,237.87	29.10%	
	4110	Auto Expenses	8,998.50	0.00	8,998.50	5,886.38	0.00	5,886.38	3,968.63	0.00	3,968.63	8,000.00		8,000.00	0.00%	
	4128	Bank Fees	328.11	0.00	328.11	220.98	0.00	220.98	110.39	0.00	110.39	500.00		350.00	-30.00%	
	4130	Capital Expenditures	838,036.23	22,106.79	860,143.02	14,655.59	0.00	14,655.59	8,338.39	0.00	8,338.39	5,000.00		17,000.00	240.00%	
	4132	Capital Expenditures fees	1,000.00		1,000.00			0.00			0.00	650.00		0.00		
	4134	Cleaning fees	360.00		360.00	658.76		658.76	986.02	0.00	986.02	0.00		1,000.00		
	4135	Contract Labor	11,007.02	0.00	11,007.02	774.98	0.00	774.98	2,492.66	0.00	2,492.66	3,000.00		3,000.00	0.00%	
	4150	Equipment Maintenance	1,822.33	0.00	1,822.33	2,629.16	0.00	2,629.16	3,996.92	0.00	3,996.92	5,000.00		6,500.00	30.00%	
	4158	Building maintenance & repairs				3,110.55		3,110.55	3,996.92		3,996.92	5,000.00		6,500.00	30.00%	
	4160	Equipment Rental/Lease	16,534.36	172.08	16,706.44	20,936.68	0.00	20,936.68	14,880.05	0.00	14,880.05	19,000.00		19,000.00	0.00%	
	4180	Local Grant Program	140,146.18	0.00	140,146.18	132,750.00	0.00	132,750.00	47,597.22	0.00	47,597.22	130,000.00		95,000.00	-26.92%	
	4325	Recreational Grants	131,906.22	0.00	131,906.22	126,103.93	0.00	126,103.93	84,681.88	0.00	84,681.88	163,355.35		144,442.50	-11.58%	
	4326	CCHF Support			0.00	105,440.50		105,440.50	98,733.92		98,733.92	126,097.50		135,480.59	7.44%	
	4185	Interest Expense	5,894.27	0.00	5,894.27	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00		
	4190	Insurance														
		Health Insurance	27,349.33	0.00	27,349.33	17,674.99	0.00	17,674.99	14,566.80	0.00	14,566.80	25,848.00		35,700.00	38.12%	
		Dental Insurance	1,722.65	0.00	1,722.65	1,691.36	0.00	1,691.36	1,537.60	0.00	1,537.60	3,187.80		3,187.80		
		Auto Insurance	1,179.00	0.00	1,179.00	1,365.00	0.00	1,365.00	1,619.00	0.00	1,619.00	1,365.00		1,700.00		

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Budget Worksheet											CVB	CCF	CVB	CCF	CVB
FYE Sept 30, 2013											Budget	Budget	Budget	Budget	% CHANGE
			October 2010 through Sept 2011			October 2011 through Sept 2012			October 2012 through Jun 2013						
	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL						
4194 · Property Insurance	4,783.63	0.00	4,783.63	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00		1,000.00			
4195 · Bus Insurance	3,303.00	0.00	3,303.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00			
4196 · Liability Insurance	2,248.00	0.00	2,248.00	8,547.00	0.00	8,547.00	4,290.00	0.00	4,290.00	5,000.00		5,000.00			
4197 · Workers Comp Insurance			0.00	1,039.00		1,039.00	1,110.00		1,110.00	1,200.00		1,200.00			
4190 · Insurance - Other	3,240.00	0.00	3,240.00	0.00	0.00	0.00	0.00	0.00	0.00						
Total 4190 · Insurance	43,825.61	0.00	43,825.61	30,317.35	0.00	30,317.35	23,123.40	0.00	23,123.40	37,600.80	0.00	47,787.80	0.00	27.09%	
4198 · Loan Expense-Building	29,163.64	0.00	29,163.64	42,221.76	0.00	42,221.76	31,666.32	0.00	31,666.32	42,216.00		42,216.00		0.00%	
4199 · Line of Credit Expense	6,413.05	0.00	6,413.05	146,792.73	0.00	146,792.73	73,439.47	0.00	73,439.47	96,000.00		80,000.00		-16.67%	
4200 · Marketplace & Meetings	5,840.66	0.00	5,840.66	12,098.90	0.00	12,098.90	5,156.83	0.00	5,156.83	10,000.00		10,000.00		0.00%	
4201 · Bridge loan payment						0.00			0.00	0.00		0.00			
4203 · Bridge loan Reserve payment				23,750.00		23,750.00				0.00		0.00			
4210 · Memberships	2,614.49	0.00	2,614.49	8,644.00	0.00	8,644.00	13,898.95	0.00	13,898.95	20,000.00		19,182.09		-4.09%	
4220 · Miscellaneous Expenditures	1,079.75	0.00	1,079.75	4.72	0.00	4.72		0.00	0.00	500.00		500.00		0.00%	
4225 · Moving Expense	3,805.00	0.00	3,805.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00			
4230 · Office Utilities	15,152.83	0.00	15,152.83	5,533.09	0.00	5,533.09	3,981.77	0.00	3,981.77	6,500.00		6,500.00		0.00%	
4235 · HO Dues				6,000.00		6,000.00	4,500.00			6,000.00		6,000.00		0.00%	
4240 · Office Supplies	7,786.48	1.44	7,787.92	8,036.92	0.00	8,036.92	4,704.85	0.00	4,704.85	8,000.00		8,000.00		0.00%	
4260 · Postage	4,421.56	0.00	4,421.56	13,039.52	0.00	13,039.52	7,793.41	0.00	7,793.41	18,000.00		12,000.00		-33.33%	
4260 · Professional Fees	40,503.90	0.00	40,503.90	63,516.15	0.00	63,516.15	30,151.78	0.00	30,151.78	40,000.00		40,000.00		0.00%	
4270 · Public Relations/FAM Tour	15,490.19	0.00	15,490.19	12,589.59	0.00	12,589.59	8,758.90	0.00	8,758.90	15,000.00		15,000.00		0.00%	
4275 · Research & Education	2,732.96	0.00	2,732.96	1,004.18	0.00	1,004.18	1,284.00	0.00	1,284.00	2,700.00		2,500.00		-7.41%	
4276 · Supplies	3,450.67	0.00	3,450.67	4,679.93	0.00	4,679.93	2,955.13	0.00	2,955.13	4,500.00		4,500.00		0.00%	
4280 · Telephone	13,238.75	0.00	13,238.75	11,183.23	0.00	11,183.23	7,626.29	0.00	7,626.29	12,000.00		11,000.00		-8.33%	
4290 · Travel/Presentation	14,524.44	0.00	14,524.44	19,361.90	0.00	19,361.90	8,750.76	0.00	8,750.76	20,000.00		16,000.00		-20.00%	
4292 · TW Centennial Grant Expense				16,201.57		16,201.57			0.00						
4300 · Salaries	214,171.10	0.00	214,171.10	217,997.65	0.00	217,997.65	165,229.22	0.00	165,229.22	253,459.60		243,086.96		-4.09%	
4310 · Payroll Taxes	17,567.06	0.00	17,567.06	17,619.28	0.00	17,619.28	12,692.82	0.00	12,692.82	20,656.96		19,811.59		-4.09%	
4320 · SEP Retirement Program	4,856.83	0.00	4,856.83	3,747.37	0.00	3,747.37	2,576.58	0.00	2,576.58	7,603.79		7,292.61		-4.09%	
4330 · Welcome Center															
Advertising	276.64	0.00	276.64		0.00	0.00			0.00					0.00	
Capital Expenditures	112,750.92	0.00	112,750.92		0.00	0.00			0.00						
Cleaning supplies & contract	15,851.16	0.00	15,851.16		0.00	0.00			0.00						
Gift Shop	8,367.27	0.00	8,367.27		0.00	0.00			0.00						
Grounds Maintenance	3,134.56	0.00	3,134.56		0.00	0.00			0.00						
Internet	1,470.44	0.00	1,470.44		0.00	0.00			0.00						
	0.00	0.00	0.00		0.00	0.00			0.00						
enance	5,620.82	0.00	5,620.82		0.00	0.00			0.00						
ilaneous	1,316.13	0.00	1,316.13		0.00	0.00			0.00						
Supplies	1,666.86	0.00	1,666.86		0.00	0.00			0.00						
ge	0.00	0.00	0.00		0.00	0.00			0.00						

Columbus Convention and Visitors Bureau										FYE 9/30/13	FYE 9/30/13	FYE 9/30/14	FYE 9/30/14		
Budget Worksheet										CVB	CCF	CVB	CCF	CVB	
FYE Sept 30, 2013										Budget	Budget	Budget	Budget	% CHANGE	
			October 2010 through Sept 2011			October 2011 through Sept 2012			October 2012 through Jun 2013						
	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL						
Property Insurance	7,256.00	0.00	7,256.00		0.00	0.00		0.00	0.00						
Sales Tax	444.00	0.00	444.00		0.00	0.00		0.00	0.00						
Salaries				19,634.76		19,634.76			0.00					0.00	
Security Monitoring	388.15	0.00	388.15		0.00	0.00		0.00	0.00						
Special Projects/Welcome Center	3,821.83	0.00	3,821.83		0.00	0.00		0.00	0.00						
Supplies	5,186.32	0.00	5,186.32		0.00	0.00		0.00	0.00		0.00		0.00	0.00	
Taxes - payroll				1,330.05		1,330.05			0.00						
Telephone	1,340.89	0.00	1,340.89		0.00	0.00		0.00	0.00						
Trash	181.50	0.00	181.50		0.00	0.00		0.00	0.00						
Utilities	7,878.13	0.00	7,878.13		0.00	0.00		0.00	0.00					0.00	
Welcome Center -Other	183.42	0.00	183.42		0.00	0.00		0.00	0.00						
Total 4330 - Welcome Center	177,135.04	0.00	177,135.04	20,964.81	0.00	20,964.81	-	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
4345 - Double Decker Bus	6,034.72	35.00	6,069.72	0.00	0.00	0.00		0.00	0.00	0.00	0.00				
4350 - City Grant	50,000.04	0.00	50,000.04	50,000.02	0.00	50,000.02	29,999.99	0.00	29,999.99	40,000.00		40,000.00		0.00%	
4360 - Payroll Expenses	214.22	0.00	214.22	117.00	0.00	117.00	215.15	0.00	215.15						
8400 - CCD FND Expenses			0.00			0.00			0.00						
Total Expense	2,312,439.61	22,315.31	2,334,754.92	1,640,531.96	0.00	1,640,531.96	-	1,081,968.04	0.00	1,081,968.04	1,633,340.00	0.00	1,663,388.00	0.00	
Net Ordinary Income	-145,986.23	85,763.73	-60,222.50	27,752.78	0.00	27,752.78	-	101,327.37	-	101,327.37	0.00	0.00	-0.00	0.00	

Columbus Convention and Visitors Bureau

Budget Worksheet

FYE Sept 30, 2013

			October 2010 through Sept 2011			October 2011 through Sept 2012			October 2012 through Jun 2013			FYE 9/30/13	FYE 9/30/13	FYE 9/30/14	FYE 9/30/14		
			CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CVB Budget	CCF Budget	CVB Budget	CCF Budget	CVB % CHANGE	
Catfish in the Alley																	
8411 - Catfish in the Alley																	
	T-Shirt Sales		0.00	-676.00	-676.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-700.00	0.00	-700.00	0.00%	
	Ticket Sales		0.00	-1,035.55	-1,035.55	0.00	-1,154.00	-1,154.00	0.00		0.00	0.00	-1,100.00	0.00	-1,100.00	0.00%	
	Total 8122 - Catfish in the Alley		0.00	-1,711.55	-1,711.55	0.00	-1,154.00	-1,154.00	0.00	0.00	0.00	0.00	-1,800.00	0.00	-1,800.00		
8412 - Catfish in the Alley Expense																	
	Entertainment		554.00	1,550.00	2,104.00	0.00	1,500.00	1,500.00	0.00		0.00	0.00		0.00			
	Meals/Receptions/Dinners		0.00	2,985.00	2,985.00	0.00	2,315.00	2,315.00	0.00		0.00	0.00		0.00			
	Miscellaneous		0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00	0.00		0.00			
	Printing		268.00	0.00	268.00	0.00	0.00	0.00	0.00		0.00	0.00		0.00			
	Rentals		0.00	0.00	0.00	0.00	2,524.00	2,524.00	0.00		0.00	0.00		0.00			
	Supplies		3,810.43	0.00	3,810.43		172.06	172.06			0.00						
	Other		0.00	0.00	0.00	0.00	67.20	67.20	0.00		0.00	0.00	5,000.00	0.00	5,000.00	0.00%	
	Total 8450 - Catfish in the Alley Expense		4,632.43	4,535.00	9,167.43	0.00	6,578.26	6,578.26	0.00	0.00	0.00	0.00	5,000.00	0.00	5,000.00		
	Total Catfish in the Alley		4,632.43	2,823.45	7,455.88	0.00	5,424.26	5,424.26	0.00	0.00	0.00	0.00	3,200.00	0.00	3,200.00		
Double Decker Bus																	
	8417 - Double Decker Bus Revenue						-3,412.87	-3,412.87						-3,000.00		-3,000.00	0.00%
	8417 - Double Decker Bus Expenses						9,718.70	9,718.70						10,000.00		10,000.00	0.00%
	Total 8411 - Double Decker Bus		0.00	0.00	0.00	0.00	6,305.83	6,305.83	0.00	7,592.42	7,592.42		7,000.00	0.00	7,000.00		
Fall Tour of Homes																	
8424 - Fall Tour of Homes																	
	Fall Tour of Homes Book Sales		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
	Ticket Sales		0.00	-6,551.03	-6,551.03	0.00	-4,779.03	-4,779.03	0.00	-1,742.92	-1,742.92	0.00	-6,500.00	0.00	0.00	-100.00%	
	Total 8120 - Fall Tour of Homes		0.00	-6,551.03	-6,551.03	0.00	-4,779.03	-4,779.03	0.00	-1,742.92	-1,742.92	0.00	-6,500.00	0.00	0.00		
8455 - Fall Tour of Homes Expense																	
	Honorariums/Speakers		0.00	4,800.00	4,800.00	0.00	5,100.00	5,100.00	0.00	4,500.00	4,500.00	0.00		0.00			
	Meals/Receptions/Dinners									72.74	72.74						
	Miscellaneous		0.00	0.00	0.00	0.00	1,502.57	1,502.57	0.00		0.00	0.00		0.00			
	Printing		0.00	0.00	0.00	0.00	1,339.84	1,339.84	0.00	158.50	0.00	0.00		0.00			
	Production						500.00	500.00			0.00						
	Supplies		236.77	158.25	0.00	0.00	223.00	223.00	0.00	86.29	0.00						
	Supplies		0.00	0.00	0.00	0.00	200.00	200.00	0.00		0.00	0.00	7,100.00	0.00	0.00	-100.00%	
	Total 8455 - Fall Tour of Homes Expense		236.77	4,958.25	5,195.02	0.00	8,865.41	8,865.41	0.00	4,817.53	4,817.53	0.00	7,100.00	0.00	0.00		

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			October 2010 through Sept 2011			October 2011 through Sept 2012			October 2012 through Jun 2013			Budget	Budget	Budget	Budget	% CHANGE
			CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL					
		Total Fall Tour of Homes	236.77	-1,592.78	-1,356.01	0.00	4,086.38	4,086.38	0.00	3,074.61	3,074.61	0.00	600.00	0.00	0.00	
		Fireworks on the Water														
		8427 - Fireworks on the Water Revenue														
		Sponsor Revenue			0.00			0.00		-40,921.80	0.00	0.00	0.00	0.00	0.00	-48,500.00
		Vendor Revenue			0.00			0.00		-1,500.00	-1,500.00	0.00	0.00	0.00	0.00	-1,500.00
		Total 8120 - Fall Tour of Homes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-42,421.80	-42,421.80	0.00	0.00	0.00	0.00	-50,000.00
		8428 - Fireworks on the Water Expense														
		Entertainment			0.00			0.00		8,500.00	8,500.00	0.00		0.00		
		Meals/Receptions/Dinners									0.00					
		Miscellaneous			0.00			0.00		3,128.04	0.00	0.00		0.00		
		Printing			0.00			0.00			0.00	0.00		0.00		
		Production									0.00					
		Supplies			0.00			0.00			0.00	0.00				
		Supplies			0.00			0.00			0.00	0.00	0.00		50,000.00	
		Total 8455 - Fireworks on the river Ex	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,628.04	11,628.04	0.00	0.00	0.00	0.00	50,000.00
		Total Fireworks on the Water	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-30,793.76	-30,793.76	0.00	0.00	0.00	0.00	
		Ghosts & Legends														
		8429 - Ghosts and Legends Revenue	0.00	-4,650.59	-4,650.59	0.00	-190.00	-190.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!
		8415 - Ghosts and Legends Expense											4,000.00		2,500.00	-37.50%
		Miscellaneous Expense	0.00	1,867.87	1,867.87	0.00	0.00	0.00	0.00	513.68	513.68	0.00		0.00		
		Rentals	0.00	2,550.00	2,550.00	0.00	0.00	0.00	0.00	1,637.50	1,637.50	0.00		0.00		
		Supplies	1,221.62	0.00	1,221.62	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
		T-Shirt Sales								416.10	416.10					
		Tour Guides	390.00	0.00	390.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
		Total 8415 - Ghosts and Legends Exp	1,611.62	4,417.87	6,029.49	0.00	0.00	0.00	0.00	2,567.28	2,567.28	0.00	4,000.00	0.00	2,500.00	
		Total Ghosts & Legends	1,611.62	-232.72	1,378.90	0.00	-190.00	-190.00	0.00	2,567.28	2,567.28		4,000.00		2,500.00	
		Josh Meador Raffle														
		8416 - Josh Meador Raffle Ticket Sale	0.00	800.00	800.00	0.00	0.00	0.00	0.00	0.00	0.00					
		Gift Shop														
		8435 - Gift Shop Sales			0.00		-12,497.02	-12,497.02		-10,711.88	-10,711.88		-11,000.00		-11,000.00	0.00%
		8436 - Gift Shop Expenses			0.00		15,488.59	15,488.59		5,099.61	5,099.61		10,230.00		6,000.00	
		8437 - Gift Shop Sales tax	0.00		0.00	0.00		0.00	0.00	713.00	713.00	0.00	770.00	0.00	770.00	

Columbus Convention and Visitors Bureau													FYE 9/30/13	FYE 9/30/13	FYE 9/30/14	FYE 9/30/14	
Budget Worksheet																	
FYE Sept 30, 2013													CVB	CCF	CVB	CCF	CVB
October 2010 through Sept 2011			October 2011 through Sept 2012			October 2012 through Jun 2013			Budget	Budget	Budget	Budget	% CHANGE				
CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL									
Total Gift Shop	0.00	0.00	0.00	0.00	2,991.57	2,991.57	0.00	-4,899.27	-4,899.27	0.00	0.00	0.00	-4,230.00				
Pilgrimage																	
8449 - Pilgrimage Tour Revenue																	
Billups Garth Foundation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!			
Friends of the Foundation	0.00	-3,225.00	-3,225.00	0.00	-3,400.00	-3,400.00	0.00	-4,375.00	-4,375.00	0.00	-3,500.00	0.00	-3,500.00	0.00%			
Grants/Gifts	0.00	-3,000.00	-3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!			
Pilgrimage Book Sales	0.00	-245.00	-245.00	0.00	-315.00	-315.00	0.00	-640.97	-640.97	0.00	-300.00	0.00	-300.00				
Pilgrimage Food Revenue	0.00	-631.00	-631.00	0.00	-1,115.00	-1,115.00	0.00	-58.80	-58.80	0.00	-1,500.00	0.00	-1,500.00	0.00%			
Pilgrimage Ticket Sales	0.00	-33,688.39	-33,688.39	0.00	-32,975.65	-32,975.65	0.00	-44,356.89	-44,356.89	0.00	-38,000.00	0.00	-48,000.00	26.32%			
Tales from the Crypt	0.00	-2,466.35	-2,466.35	0.00	-1,893.00	-1,893.00	0.00	-3,155.19	-3,155.19	0.00	-2,500.00	0.00	-2,500.00	0.00%			
Total 8449 - Pilgrimage Tour Revenue	0.00	-43,255.74	-43,255.74	0.00	-39,698.65	-39,698.65	0.00	-52,586.85	-52,586.85	0.00	-45,800.00	0.00	-55,800.00				
8450 - Pilgrimage Tour Expense																	
Advertising	9,128.55	45.00	9,173.55	0.00	0.00	0.00	0.00	2,025.00	2,025.00	0.00	0.00	0.00	2,025.00				
Artisan Alley	230.08	3,600.00	3,830.08	0.00	2,597.50	2,597.50	0.00	1,900.00	1,900.00	0.00	2,600.00	0.00	2,600.00				
Decorations	464.33	777.50	1,241.83	0.00	16.25	16.25	0.00	105.32	105.32	0.00	100.00	0.00	100.00	0.00%			
Entertainment	362.00	5,204.40	5,566.40	0.00	2,000.00	2,000.00	0.00	1,500.00	1,500.00	0.00	2,000.00	0.00	2,000.00	0.00%			
Home/Honorariums/10k	0.00	25,458.74	25,458.74	0.00	28,000.00	28,000.00	0.00	28,500.00	28,500.00	0.00	28,000.00	0.00	28,000.00	0.00%			
Meals/Receptions/Dinners	740.98	3,021.00	3,761.98	0.00	2,171.63	2,171.63	0.00	2,376.43	2,376.43	0.00	2,500.00	0.00	2,500.00	0.00%			
Miscellaneous	2,612.78	0.00	2,612.78	0.00	675.20	675.20	0.00	2,070.42	2,070.42	0.00	700.00	0.00	700.00	0.00%			
Printing	5,732.55	0.00	5,732.55	0.00	131.75	131.75	0.00	3,178.37	3,178.37	0.00	3,500.00	0.00	3,500.00	0.00%			
Rental				0.00	2,259.90	2,259.90	0.00	1,755.05	1,755.05		1,800.00		1,800.00				
Security	0.00	720.00	720.00	0.00	702.50	702.50	0.00	236.04	236.04	0.00	0.00	0.00	500.00	#DIV/0!			
Total 8450 - Pilgrimage Tour Expense	19,271.27	38,826.64	58,097.91	0.00	38,554.73	38,554.73	0.00	43,646.63	43,646.63	0.00	41,200.00	0.00	43,725.00				
Total Pilgrimage	19,271.27	-4,429.10	14,842.17	0.00	-1,143.92	-1,143.92	0.00	-8,940.22	-8,940.22		-4,600.00		-12,075.00				
Preservation Forum																	
8459 - Preservation Forum Revenue																	
Billups Garth Foundation	0.00	0.00	0.00	0.00	-3,500.00	-3,500.00	0.00	-3,000.00	-3,000.00	0.00	-3,000.00	0.00	-3,000.00				
Booth Revenue	0.00	-1,467.31	-1,467.31	0.00	-5,675.00	-5,675.00	0.00	0.00	0.00	0.00	-1,500.00	0.00	0.00	-100.00%			
Brunch Revenue	0.00	0.00	0.00	0.00	-1,779.73	0.00	0.00	-750.00	0.00	0.00	-2,500.00	0.00	-750.00	-70.00%			
Gala Tickets Revenue					-772.50	-772.50		0.00	0.00		-500.00		0.00				
Grand Patron Tickets	0.00	-3,229.00	-3,229.00	0.00	-5,335.00	-5,335.00	0.00	-1,149.35	-1,149.35	0.00	-5,000.00	0.00	-1,200.00	-76.00%			
Grants/Gifts	0.00	-6,825.00	-6,825.00	0.00	0.00	0.00	0.00	-600.00	-600.00	0.00	0.00	0.00	-600.00	#DIV/0!			
Ms Archives and History			0.00		-1,500.00	-1,500.00		-1,500.00	-1,500.00		-1,500.00		-1,500.00				
Rental Revenue	0.00	-6,036.98	-6,036.98	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00				
Silent Auction/Raffle	0.00	-2,206.50	-2,206.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-2,000.00	0.00	0.00	-100.00%			
Ticket Sales		-6,364.61	-6,364.61		-106.86	-106.86		0.00	0.00		0.00		0.00				

Columbus Convention and Visitors Bureau																
Budget Worksheet																
FYE Sept 30, 2013																
			October 2010 through Sept 2011			October 2011 through Sept 2012			October 2012 through Jun 2013			FYE 9/30/13	FYE 9/30/13	FYE 9/30/14	FYE 9/30/14	
			CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CVB	CCF	CVB	CCF	CVB
												Budget	Budget	Budget	Budget	% CHANGE
Other			0.00	0.00	0.00	0.00	-230.00	-230.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	#DIV/0!
Total 8459 - Preservation Forum Revenue			0.00	-26,129.40	-26,129.40	0.00	-18,899.09	-18,899.09	0.00	-6,999.35	-6,999.35	0.00	-16,000.00	0.00	-7,050.00	
8460 - Preservation Forum Expense																
Decorations			250.12	3,742.69	3,992.81	0.00	1,089.68	1,089.68	0.00	754.80	754.80	0.00	1,000.00	0.00	750.00	-25.00%
Display/Promotion					0.00	0.00	2,950.00	2,950.00	0.00	316.00	316.00		0.00		320.00	
Entertainment			24.00	3,586.38	3,610.38	0.00	1,250.00	1,250.00	0.00		0.00	0.00	0.00	0.00	0.00	#DIV/0!
Honorariums/Speakers			512.80	3,503.00	4,015.80	0.00	1,866.24	1,866.24	0.00	2,800.00	2,800.00	0.00	2,500.00	0.00	2,800.00	12.00%
Marketing										175.00	175.00				175.00	
Meals/Receptions/Dinners			0.00	14,319.00	14,319.00	0.00	14,433.20	14,433.20	0.00	9,068.06	9,068.06	0.00	12,000.00	0.00	9,000.00	-25.00%
Miscellaneous			0.00	0.00	0.00	0.00	2,104.62	2,104.62	0.00	259.42	259.42	0.00	0.00	0.00	260.00	
Movers			0.00	2,250.00	2,250.00	0.00	0.00	0.00	0.00	230.00	230.00	0.00	500.00	0.00	230.00	-54.00%
Printing			0.00	0.00	0.00	0.00	1,680.26	1,680.26	0.00	0.00	0.00	0.00	1,000.00	0.00	0.00	
Production							675.00	675.00		450.00	450.00				450.00	
Rentals			0.00	0.00	0.00	0.00	3,899.86	3,899.86	0.00	610.00	610.00	0.00	1,000.00	0.00	600.00	-40.00%
Sales tax			0.00	1,724.95	1,724.95	0.00	288.60	288.60	0.00	3.42	3.42	0.00	300.00	0.00	0.00	
Security			0.00	0.00	0.00	0.00	870.00	870.00	0.00	680.00	680.00	0.00	0.00	0.00	680.00	
Supplies			3,874.54	3,260.95	7,135.49	0.00	741.69	741.69	0.00	725.53	725.53	0.00	750.00	0.00	750.00	0.00%
Travel			0.00	552.40	552.40	0.00	1,027.27	1,027.27	0.00	1,076.70	1,076.70	0.00	1,100.00	0.00	1,100.00	
Total 8460 - Preservation Forum Expense			4,661.46	32,939.37	37,600.83	0.00	32,876.42	32,876.42	0.00	17,148.93	17,148.93	0.00	20,150.00	0.00	17,115.00	
Total Preservation Forum			4,661.46	6,809.97	11,471.43	0.00	13,977.33	13,977.33	0.00	10,149.58	10,149.58	0.00	4,150.00	0.00	10,065.00	
Sam Hairston																
8125 - Sam Hairston Revenue																
Company Sponsorships			0.00	-4,890.00	-4,890.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
General Admin Tickets			0.00	-11,247.38	-11,247.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Miscellaneous			0.00	-555.00	-555.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Vendor Booths			0.00	-5,114.00	-5,114.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Vendor Tickets			0.00	-14,171.17	-14,171.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
VIP Tickets			0.00	-576.47	-576.47	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Total 8125 - Sam Hairston Revenue			0.00	-36,554.02	-36,554.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
8448 - Sam Hairston Expense			3,887.66	61,727.53	65,615.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	
Total Sam Hairston			3,887.66	25,173.51	29,061.17	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	
Special Events & Tours																
8474 - Special Event & Tour Income			-168.00	-1,465.00	-1,633.00	0.00	-6,607.00	-6,607.00	0.00	-2,659.73	-2,659.73		-5,000.00		-3,000.00	
8475 - Special Event & Tour Expense			168.00	2,777.00	2,945.00	0.00	7,245.14	7,245.14	0.00	2,660.00	2,660.00	0.00	5,000.00	0.00	3,000.00	
Total Tours			0.00	1,312.00	1,312.00	0.00	638.14	638.14	0.00	0.27	0.27	0.00	0.00	0.00	0.00	

Columbus Convention and Visitors Bureau										FYE 9/30/13	FYE 9/30/13	FYE 9/30/14	FYE 9/30/14	
Budget Worksheet										CVB	CCF	CVB	CCF	CVB
FYE Sept 30, 2013										Budget	Budget	Budget	Budget	% CHANGE
October 2010 through Sept 2011			October 2011 through Sept 2012			October 2012 through Jun 2013								
CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL						
TW Birthday														
8126 - TW Birthday Revenue	0.00	-19,609.00	-19,609.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
8449 - TW Birthday Expense	20,418.10	15,002.40	35,420.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Total TW Birthday	20,418.10	-4,606.60	15,811.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TW Centennial														
8447 - TW Centennial Expense	27,569.58	230.22	27,799.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
Total TW Centennial	27,569.58	230.22	27,799.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TW Brick Sales														
8485 - TW Brick Sales Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
8486 - TW Brick Sales Expenses														
Total TW Brick Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TW Welcome Center														
8600 - Advertising				125.94	125.94		574.13	574.13					600.00	
8602 - Capital Expenditures				4,067.39	4,067.39		1,346.37	1,346.37		12,000.00			12,000.00	0.00%
8604 - Cleaning				1,485.00	1,485.00		710.00	710.00		1,250.00			1,250.00	
8606 - Decorations				560.36	560.36		156.21	156.21		500.00			500.00	
8610 - Grounds Maintenance				5,010.72	5,010.72		4,127.87	4,127.87		5,000.00			5,000.00	
8612 - Internet				1,079.40	1,079.40		809.55	809.55		1,200.00			1,200.00	
8613 - Insurance				1,582.00	1,582.00		0.00	0.00		1,166.00			1,166.00	
8614 - Maintenance - building				2,776.15	2,776.15		1,175.54	1,175.54		2,500.00			2,500.00	
8616 - Miscellaneous				38.38	38.38		20.20	20.20		100.00			100.00	
8618 - Office Supplies				6.67	6.67		0.00	0.00		200.00			200.00	
8620 - Payroll Taxes				2,346.79	2,346.79		2,983.44	2,983.44		3,713.99			4,921.13	32.50%
8622 - Pension Expenses SEP				368.40	368.40		631.44	631.44		1,367.11			1,811.46	
8626 - Postage				12.00	12.00			0.00						
8628 - Property Insurance				3,208.00	3,208.00		0.00	0.00		5,000.00			5,000.00	
8630 - Salaries				21,079.00	21,079.00		37,246.45	37,246.45		45,570.40			60,382.00	32.50%
8632 - Sales tax				819.00	819.00			0.00						
8634 - Security Monitoring				180.00	180.00		189.45	189.45		180.00			250.00	
8638 - Supplies				1,036.33	1,036.33		1,857.48	1,857.48		1,100.00			2,000.00	
8640 - Telephone				729.42	729.42		523.69	523.69		750.00			750.00	
8642 - Trash				198.00	198.00		148.50	148.50		200.00			200.00	
8644 - Utilities				6,120.54	6,120.54		4,244.62	4,244.62		4,550.00			4,550.00	0.00%
8443 - Workers Comp Insurance					0.00		1,136.00	1,136.00						#DIV/0!
Total TW Welcome Center expenses	0.00	0.00	0.00	0.00	52,829.49	52,829.49	0.00	57,880.94	57,880.94	0.00	86,347.50	0.00	104,380.59	
8145 Grants and Gifts														

Columbus Convention and Visitors Bureau													FYE 9/30/13	FYE 9/30/13	FYE 9/30/14	FYE 9/30/14	
Budget Worksheet																	
FYE Sept 30, 2013													CVB	CCF	CVB	CCF	CVB
			October 2010 through Sept 2011			October 2011 through Sept 2012			October 2012 through Jun 2013			Budget	Budget	Budget	Budget	% CHANGE	
			CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL	CCVB	Foundation	TOTAL						
		8147 Friends of CCHF	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
		814 General Admin Tickets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
		Total 8145 Grants and Gifts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
		8110 CCH FOUNDATION - OTHER	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
		Total 8110 - Other Expenses before CVB	82,288.89	26,287.95	108,576.84	0.00	84,919.08	84,919.08	0.00	36,631.85	36,631.85	0.00	102,697.50	0.00	107,840.59		
		8400 - CCH FDN EXPENSES (THROUGH CVB)															
		8550 - Revenue-Expenses to/from CVB	-1,000.00	1,000.00	0.00	0.00	-105,435.68	-105,435.68	0.00	-89,842.56	-89,842.56	0.00	-126,097.50	0.00	-135,480.59	7.44%	
		8400 CCH FDN EXPENSES (THROUGH CVB)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
		Total 8400 - CCH FDN EXPENSES (THROUGH CVB)	-1,000.00	1,000.00	0.00	0.00	-105,435.68	-105,435.68	0.00	-89,842.56	-89,842.56	0.00	-126,097.50	0.00	-135,480.59		
		Total Other Expense(Income)	81,288.89	27,287.95	108,576.84	0.00	-20,516.60	-20,516.60	0.00	-53,210.71	-53,210.71	0.00	-23,400.00	0.00	-27,640.00		
		Net Other Income	-81,288.89	-26,787.95	-108,076.84	0.00	20,516.60	20,516.60	0.00	53,210.71	53,210.71	0.00	23,400.00	0.00	27,640.00		
		Net Income	-227,280.12	54,728.51	-172,551.61	27,752.78	-1,658.70	26,094.08	0.00	43,309.74	43,309.74	0.00	0.00	0.00	-0.00		