

Columbus Convention and Visitors Bureau
Statement of Inc & Exp Budget vs. Actual-Modified Cash Basis
 October through June 30, 2018

		Oct - Jun 30 18	Budget	\$ Over Budget	% of Budget	Revised Budget
Ordinary Income/Expense						
Income						
	3000 · City Tax Receipts	1,369,194.36	1,865,888.00	-496,693.64	73.38%	1,697,594.36
	3010 · County Tax Receipts	81,810.22	119,059.00	-37,248.78	68.71%	98,010.22
	3021 · Interest Income	4.15	100.00	-95.85	4.15%	
	Grant from MDA & MHHA					50,000.00
	3022 · Museum Income	982.00				
	3040 - Misc Income	18.00				
	8143 · Loan Proceeds from Bank	0.00	50,000.00	-50,000.00	0.0%	-
	Total Income	1,452,008.73	2,035,047.00	-583,038.27	71.35%	1,845,604.58
Expense						
	4098 · LINK/Economic Development	105,000.00	210,000.00	-105,000.00	50.0%	105,000.00
	4100 · Marketing & Advertising	373,312.04	425,000.00	-51,687.96	87.84%	375,000.00
	4101 · Productions	55,847.76	50,000.00	5,847.76	111.7%	55,847.76
	4102 · Specialties Advertising	28,566.25	27,150.00	1,416.25	105.22%	29,000.00
	4104 · Conventions & Hospitality	40,311.57	55,000.00	-14,688.43	73.29%	40,311.57
	4105 · Printing Expense	9,496.84	7,500.00	1,996.84	126.63%	9,496.84
	4111 · Auto Allowance	9,000.00	12,000.00	-3,000.00	75.0%	12,000.00
	4128 · Bank & Credit Card Fees	241.11	1,100.00	-858.89	21.92%	500.00
	4130 · Capital Expenditures	0.00	3,000.00	-3,000.00	0.0%	1,000.00
	4134 · Cleaning Fees	326.75	2,500.00	-2,173.25	13.07%	500.00
	4135 · Contract Labor	1,740.00	2,100.00	-360.00	82.86%	1,740.00
	4150 · Equipment Maintenance	1,779.70	1,950.00	-170.30	91.27%	1,950.00
	4155 · Building Maintenance & Repairs	1,198.39	4,000.00	-2,801.61	29.96%	1,500.00
	4159 · Building Maintenance & Repairs-Museum	646.48				650.00
	4160 · Equipment Rental/Lease	8,962.47	13,000.00	-4,037.53	68.94%	12,000.00
	4180 · Local Grant Program	28,500.00	79,500.00	-51,000.00	35.85%	28,500.00
	4181 · Recreation (Special Projects)	105,954.21	164,200.00	-58,245.79	64.53%	105,954.21
	4182 · CCHF Support	143,271.71	247,840.53	-104,568.82	57.81%	170,906.36
	4184 · Children's Museum Fund Raising	4,625.00	25,000.00	-20,375.00	18.5%	4,700.00
	4190 · Insurance					
	4191 · Health Insurance	32,526.27	39,270.00	-6,743.73	82.83%	36,705.00
	4192 · Dental Insurance	3,576.56	5,000.00	-1,423.44	71.53%	4,300.00
	4195 · Property Insurance-Museum	5,801.25				6,965.00
	4196 · Liability Insurance	8,791.30	16,400.00	-7,608.70	53.61%	13,750.00
	4197 · Workers Comp Insurance	855.25	1,200.00	-344.75	71.27%	1,200.00
	Total 4190 · Insurance	51,550.63	61,870.00	-10,319.37	83.32%	62,920.00
	4198 · Loan Expense-Building	44,493.75	59,325.00	-14,831.25	75.0%	59,325.00
	4200 · Marketplace & Meetings	10,804.93	12,000.00	-1,195.07	90.04%	13,500.00
	4210 · Memberships	12,031.00	18,500.00	-6,469.00	65.03%	12,031.00
	4220 · Miscellaneous Expenditures	45.00	500.00	-455.00	9.0%	200.00
	4230 · Office Utilities	4,905.50	9,200.00	-4,294.50	53.32%	6,700.00
	4231 · Office Utilities-Museum	5,938.06	6,400.00	-461.94	92.78%	6,400.00
	4235 · HO Dues	4,500.00	6,000.00	-1,500.00	75.0%	6,000.00

Columbus Convention and Visitors Bureau						
Budget Worksheet				FYE 9/30/18	FYE 9/30/19	
FYE Sept 30, 2019				Budget	Budget	
				CVB	CVB	
					Difference	
Ordinary Income/Expense						
Income						
	3000	· City Tax Receipts		1,865,888.00	-	(1,865,888.00)
	3010	· County Tax Receipts		119,059.00	-	(119,059.00)
	3021	· Interest Income		100.00	-	(100.00)
	3022	· Museum Income				
		Threshold eliminated			-	-
		Grant from MDA & MHHA			50,000.00	
	3053	· Donation Revenue				
	8143	· Loan Proceeds from bank		50,000.00	-	
		From cash reserve				
	Total Income			2,035,047.00	50,000.00	(1,985,047.00)
Expense						
				0.106		
	4098	· LINK/Economic Development		210,000.00	-	(210,000.00)
	4100	· Marketing & Advertising		425,000.00	169,400.00	(255,600.00)
	4101	· Productions		50,000.00	1,000.00	(49,000.00)
	4102	· Specialties Advertising		27,150.00	1,000.00	(26,150.00)
	4104	· Conventions & Hospitality		55,000.00	5,000.00	(50,000.00)
	4105	· Printing Expense		7,500.00	1,000.00	(6,500.00)
	4110	· Auto Expenses/allowance		12,000.00	12,000.00	-
	4128	· Bank Fees		1,100.00	500.00	(600.00)
	4130	· Capital Expenditures		3,000.00	-	(3,000.00)
	4134	· Cleaning fees		2,500.00	-	(2,500.00)
	4135	· Contract Labor		2,100.00	-	(2,100.00)
	4150	· Equipment Maintenance		1,950.00	1,200.00	(750.00)
	4158	· Building maintenance & repairs		4,000.00	2,000.00	(2,000.00)
	4159	· Building maintenance & repairs-Museum			1,000.00	1,000.00
	4160	· Equipment Rental/Lease		13,000.00	4,975.08	(8,024.92)
	4180	· Local Grant Program		79,500.00	-	(79,500.00)
	4181	· Recreational Special Projects		164,200.00	9,000.00	(155,200.00)
	4182	· CCHF Support		247,840.53	23,317.56	(224,522.97)
	4183	· Emerging Projects		0.00	-	-
	4184	· Children's Museum Fund Raising Costs		25,000.00	-	(25,000.00)
	4186	· Board Projects		0.00		-
	4190	· Insurance				
	4191	· Health Insurance		39,270.00	20,400.00	(18,870.00)
	4192	· Dental Insurance		5,000.00	2,532.00	(2,468.00)
	4193	· Auto Insurance		0.00		-
	4194	· Property Insurance		0.00		-
	4196	· Liability Insurance		16,400.00	13,750.00	(2,650.00)
	4197	· Workers Comp Insurance		1,200.00	1,200.00	-
	Total 4190	· Insurance		61,870.00	37,882.00	
	4198	· Loan Expense-Building		59,325.00	59,325.00	-

Columbus Convention and Visitors Bureau						
Budget Worksheet				FYE 9/30/18	FYE 9/30/19	
FYE Sept 30, 2019				Budget	Budget	Difference
				CVB	CVB	
			Amphitheater			-
			4199 · Line of Credit Expense	0.00	-	-
			4200 · Marketplace & Meetings	12,000.00	5,000.00	(7,000.00)
			4203 - TW lawn match	0.00	-	-
			4205 - Purchase of Building			-
			4210 · Professional Memberships	18,500.00	5,000.00	(13,500.00)
			4220 · Miscellaneous Expenditures	500.00	100.00	(400.00)
			4230 · Office Utilities	9,200.00	6,700.00	(2,500.00)
			4231 · Office Utilities - Museum	6,400.00	6,400.00	-
			4235 - HO Dues	6,000.00	6,000.00	-
			4240 · Office Supplies	8,200.00	3,000.00	(5,200.00)
			4250 · Postage	13,500.00	5,000.00	(8,500.00)
			4260 · Professional Fees	54,000.00	40,000.00	(14,000.00)
			4261 · Professional Fees - Museum			-
			4270 · Public Relations/FAM Tour	12,000.00	1,000.00	(11,000.00)
			4275 · Research & Education	18,200.00	1,000.00	(17,200.00)
			4276 · Supplies	9,000.00	2,000.00	(7,000.00)
			4280 · Telephone	14,000.00	9,000.00	(5,000.00)
			4281 · Networking	4,300.00	2,800.00	(1,500.00)
			4290 · Travel/Presentation	17,000.00	5,000.00	(12,000.00)
			4300 · Salaries	302,496.71	192,829.94	(109,666.77)
			4310 · Payroll Taxes	24,653.48	15,715.64	(8,937.84)
			4320 · SEP Retirement Program	9,767.66	9,767.66	-
			4350 · City Grant	40,000.00	-	(40,000.00)
			4360 · Payroll Expenses	0.00		-
			Total Expense	2,031,753.48	644,912.88	(1,386,840.61)
			Net Ordinary Income (loss)	3,293.52	(594,912.88)	(598,206.39)