

**REVENUES**

	Budgeted Amount FY 2012-2013	Proposed Budget FY 2013-2014	Proposed Budget FY 2014-2015	Variance
41000-Interest Income	\$ 300.00	\$ 300.00	\$ 300.00	\$ -
44000-Other Income	\$ 7,500.00	\$ 7,500.00	\$ 1,000.00	\$ (6,500.00)
Credit Card Residuals	\$ -	\$ -	\$ 4,900.00	
45700-Annual Banquet	\$ 13,000.00	\$ 13,000.00	\$ 13,000.00	\$ -
Blue Ribbon Resources	\$ -	\$ -	\$ 2,500.00	\$ 2,500.00
Get Swept Up	\$ -	\$ -	\$ 3,000.00	\$ 3,000.00
Business After Hours	\$ -	\$ -	\$ 1,800.00	\$ 1,800.00
46700-VCC Marketing/Adm Contract	\$ 63,000.00	\$ 63,000.00	\$ 63,000.00	\$ -
46800-OCEDA Marketing/Adm Contract	\$ 8,400.00	\$ 8,400.00	\$ -	\$ (8,400.00)
46900-Membership Investments	\$ 290,000.00	\$ 300,000.00	\$ 302,000.00	\$ 2,000.00
47100-VCC Management Contract	\$ 125,000.00	\$ 125,000.00	\$ 125,000.00	\$ -
47200-OCEDA Management Contract	\$ 122,000.00	\$ 129,000.00	\$ 135,000.00	\$ 6,000.00
<b>Total Revenues</b>	<b>\$ 629,200.00</b>	<b>\$ 646,200.00</b>	<b>\$ 651,500.00</b>	<b>\$ 400.00</b>

**EXPENSES**

<b>Chamber</b>	Budgeted Amount FY 2012-2013	Proposed Budget FY 2013-2014	Proposed Budget FY 2014-2015	Variance
50000-Chamber/Comm. Dev.	\$ 500.00	\$ 500.00	\$ -	\$ (500.00)
50600-Ambassadors	\$ 400.00	\$ 400.00	\$ 500.00	\$ 100.00
51100-Get Swept Up	\$ 1,000.00	\$ 1,000.00	\$ 3,000.00	\$ 2,000.00
51600-Military Relations	\$ -	\$ 500.00	\$ 500.00	\$ -
51700-Ed & Workforce Develop	\$ 500.00	\$ 2,000.00	\$ 2,000.00	\$ -
51800-Blue Ribbon Seminars	\$ 1,500.00	\$ 2,000.00	\$ 6,500.00	\$ 4,500.00
51900-Ribbon Cuttings	\$ 1,500.00	\$ 1,000.00	\$ 1,000.00	\$ -
52000-Small Business Development	\$ 5,000.00	\$ 6,000.00	\$ 2,000.00	\$ (4,000.00)
52003-Membership Development	\$ 8,850.00	\$ 8,500.00	\$ 10,000.00	\$ 1,500.00
52006-Miss Hospitality	\$ 750.00	\$ 750.00	\$ -	\$ (750.00)
<b>Total Chamber</b>	<b>\$ 20,000.00</b>	<b>\$ 22,650.00</b>	<b>\$ 25,500.00</b>	<b>\$ 2,850.00</b>

<b>Office Operations</b>	Budgeted Amount FY 2012-2013	Proposed Budget FY 2013-2014	Proposed Budget FY 2014-2015	Variance
52100-Copier	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ -
52200-Equipment/Furnishings	\$ 3,000.00	\$ 5,000.00	\$ 5,000.00	\$ -
52300-Hospitality	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ -
52400-Office Supplies	\$ 5,000.00	\$ 8,000.00	\$ 8,000.00	\$ -
52500-Postage	\$ 3,000.00	\$ 4,000.00	\$ 4,000.00	\$ -
52600-Postage Meter	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ -
52700-Printing	\$ 2,000.00	\$ 2,500.00	\$ 2,500.00	\$ -
52900-Tele/Fax/Internet	\$ 11,000.00	\$ 10,000.00	\$ 9,000.00	\$ (1,000.00)
<b>Total Office Operations</b>	<b>\$ 34,000.00</b>	<b>\$ 39,500.00</b>	<b>\$ 38,500.00</b>	<b>\$ (1,000.00)</b>

<b>General Operations</b>	Budgeted Amount FY 2012-2013	Proposed Budget FY 2013-2014	Proposed Budget FY 2014-2015	Variance
54000-Athletic Tickets	\$ 2,500.00	\$ 2,800.00	\$ -	\$ (2,800.00)
54200-Auto Expense	\$ 7,000.00	\$ -	\$ -	\$ -
54500-Insurance	\$ 4,500.00	\$ 4,500.00	\$ 5,000.00	\$ 500.00
Legal	\$ -	\$ -	\$ -	
54800-Professional Accounting	\$ 32,000.00	\$ 32,000.00	\$ 32,000.00	\$ -
54900-Professional Conferences	\$ 5,000.00	\$ 3,000.00	\$ 3,000.00	\$ -
55000-Professional Dues	\$ -	\$ 4,000.00	\$ 3,000.00	\$ (1,000.00)
55100-Subs/Pubs	\$ 300.00	\$ 300.00	\$ 300.00	\$ -
55200-Travel	\$ 3,000.00	\$ 4,000.00	\$ 4,000.00	\$ -
55300-Audit	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ -
<b>Total General Operations</b>	<b>\$ 57,300.00</b>	<b>\$ 53,600.00</b>	<b>\$ 50,300.00</b>	<b>\$ (3,300.00)</b>

<u>Partnership/Vision Expenses</u>	<u>Budgeted Amount FY 2012-2013</u>	<u>Proposed Budget FY 2013-2014</u>	<u>Proposed Budget FY 2014-2015</u>	<u>Variance</u>
60000-Annual Banquet	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ -
60001-Advertising	\$ 8,000.00	\$ 13,000.00	\$ 13,000.00	\$ -
60002-Board Hospitality	\$ -	\$ 1,000.00	\$ 1,000.00	\$ -
60003-Community Development Activities	\$ 4,000.00	\$ 4,000.00	\$ 2,000.00	\$ (2,000.00)
60004-Committee of 100	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ -
60005-Newsletter/Website	\$ 6,000.00	\$ 5,000.00	\$ 6,000.00	\$ 1,000.00
60006-Prospect Development	\$ 2,000.00	\$ 2,000.00	\$ -	\$ (2,000.00)
60007-Undesignated Special Projects	\$ 4,000.00	\$ 4,000.00	\$ 2,000.00	\$ (2,000.00)
60009-Industry Support	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ -
60010-Main Street Properties	\$ 50,000.00	\$ 50,000.00	\$ 50,000.00	\$ -
60013-Community Relations	\$ -	\$ -	\$ 2,000.00	\$ 2,000.00
60014-Welcome Signage	\$ 6,000.00	\$ 6,000.00	\$ 4,000.00	\$ (2,000.00)
GSDP Board Restricted Funds	\$ -	\$ -	\$ 15,000.00	\$ 15,000.00
<b>Total Partnership/Vision Expenses</b>	<b>\$ 99,500.00</b>	<b>\$ 104,500.00</b>	<b>\$ 114,500.00</b>	<b>\$ 10,000.00</b>

<u>Regional Economic Development</u>	<u>Budgeted Amount FY 2012-2013</u>	<u>Proposed Budget FY 2013-2014</u>	<u>Proposed Budget FY 2014-2015</u>	<u>Variance</u>
	\$ 100,000.00	\$ 100,000.00	\$ 100,000.00	\$ -

<u>Salaries &amp; Employee Benefits</u>	<u>Budgeted Amount FY 2012-2013</u>	<u>Proposed Budget FY 2013-2014</u>	<u>Proposed Budget FY 2014-2015</u>	<u>Variance</u>
56400-GSDP Salaries	\$ 219,610.00	\$ 243,225.00	\$ 247,146.00	\$ 3,921.00
56500-GSDP Employer Retirement	\$ 17,500.00	\$ 19,525.00	\$ 19,525.00	\$ -
56600-GSDP Health & Life Insurance	\$ 31,000.00	\$ 32,173.00	\$ 32,173.00	\$ -
56700-GSDP Payroll Tax Expense	\$ 19,300.00	\$ 20,606.00	\$ 20,606.00	\$ -
56800-Workman's Comp Insurance	\$ 3,250.00	\$ 3,250.00	\$ 3,250.00	\$ -
<b>Total Salaries &amp; Employee Benefits</b>	<b>\$ 290,660.00</b>	<b>\$ 318,779.00</b>	<b>\$ 322,700.00</b>	<b>\$ 3,921.00</b>
	<b>\$ 290,660.00</b>	<b>\$ 318,779.00</b>	<b>\$ 322,700.00</b>	

Total Expenses  
Total Revenue

Proposed Budget  
FY 2014-2015  
\$651,500.00  
\$651,500.00